

# Chubb Commercial Insurance

- Middle Market Package Driven Business.
- Lines include Pkg, Auto, International, WC, and Umbrella.
- Account premium size to provide property capacity is \$75,000 & higher for all lines.
- Smaller accounts can be written if no FL property.
- Target Classes consist of manufacturers, distributors/wholesale and business services.
- Sweet Spot – Automobile parts, metal workers, electrical equipment, sprinklered plastics, sprinklered printers, industrial machinery and communication equipment/components
- *Classes we will **not** consider:*
  - Contractors/Developers
  - Retail
  - Hospitality (restaurants, golf/country clubs/hotels/motels)
  - Manufacturers and Distributors of: Children's Products, Tobacco, Meat/Seafood/Poultry/Produce, Tires
  - Trucking/Warehousing
  - Monoline property in Florida or other wind exposed areas
  - Monoline Auto, Monoline WC
  - Heavy Auto fleets (Trucking)
  - Amusement Parks
- **Note:** We require **masonry noncombustible** or better construction. In most cases we would need to presurvey to verify construction and confirm hurricane preparedness and disaster recovery. Wind deductibles vary depending on location.

# Success Stories

<i>Class of Business</i>	<i>Coverage &amp; Premium</i>
Plantation Shutter Assembler	Pkg, Auto, Umb \$95K
Wholesaler of Men's boxers, sleepwear, and hosiery	Pkg, Auto, Umb, WC \$350K
Cosmetic Manufacturer	Pkg, Auto, Umb, WC and Intl \$275K
Calling Card Distributor & Programmer	Pkg, Auto and Umb \$140K
Photography Concessionaire	GL, Auto, WC and Umb \$118K
Precision-Embroidery Manufacturer	GL, Auto and Umb \$49K

# Agents Insurance Resources Contacts

**Arthur Falconi**  
**arthur@airinsfl.com**  
**305.569.6705**

**Harry Renkoff**  
**harry @airinsfl.com**  
**305.569.6723**

**www.chubb.com**  
**www.airinsfl.com**

CHUBB